

## Message Text

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PAGE 01 STATE 206393  
ORIGIN AF-10

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R 292211Z AUG 77  
FM SECSTATE WASHDC  
TO AMEMBASSY ADDIS ABABA

C O N F I D E N T I A L STATE 206393

FOR AMBASSADOR

E.O. 11652: GDS

TAGS: PGEN

SUBJECT: GOALS AND OBJECTIVES FOR AMBASSADOR

REF; STATE 202267

1. FOLLOWING ARE DRAFT GOALS AND OBJECTIVES DISCUSSED IN  
REF MESSAGE. WOULD APPRECIATE YOUR COMMENTS AND REVISION  
NO LATER THAN SEPTEMBER 6.

I. ENCOURAGE EPMG TO LESSEN ITS TIES WITH USSR AND COMMUNIST  
STATES AND TO STRENGTHEN THEM WITH US AND WEST.

-- USE CONTACTS WITH HIGH-LEVEL EPMG OFFICIALS TO  
DEVELOP POLITICAL DIALOGUE STRESSING OUR CONVERGENT OR  
COMPATIBLE INTERESTS WHERE THEY EXIST AS BOTH ETHIOPIA AND  
US ADJUST TO CHANGING RELATIONSHIP.

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-- DEVELOP BETTER AND MORE DIRECT COMMUNICATIONS WITH  
ETHIOPIAN LEADERSHIP.

-- DEMONSTRATE OUR DESIRE TO BE ASSOCIATED WITH THE  
POSITIVE ECONOMIC AND SOCIAL ASPECTS OF THE ETHIOPIAN  
REVOLUTION THROUGH OUR AID PROJECTS, THROUGH SUPPORT OF

OTHER DONOR PROJECTS, AND THROUGH ENCOURAGEMENT OF COORDINATION OF ALL SUCH PROJECTS.

-- WORK TO IMPROVE US IMAGE IN COUNTRY EMPHASIZING US IS RESPECTFUL OF ETHIOPIAN SOVEREIGNTY AND WILLING TO SUPPORT PROGRESSIVE CHANGE IN ETHIOPIA AND ELSEWHERE.

-- PURSUE NEGOTIATIONS FOR TIMELY AND ADEQUATE COMPENSATION FOR NATIONALIZED US INVESTMENTS IN ETHIOPIA SO THAT THESE PROBLEMS DO NOT BECOME AN IMPEDIMENT TO BETTER RELATIONS.

-- CULTIVATE CLOSER RELATIONS WITH YOUNGER EDUCATED ETHIOPIANS WORKING IN POTENTIALLY MODERNIZING INSTITUTIONS. CONTINUE TO USE OUR MODEST CULTURAL EXCHANGE PROGRAMS TO THIS END.

-- BE ALERT TO AND EXPLOIT OPPORTUNITIES FOR INCREASING US-ETHIOPIAN NON-MILITARY TRADE WITH A SPECIAL EMPHASIS ON US EXPORTS.

## II. ESTABLISHMENT OF PEACE IN THE HORN.

-- MAKE CLEAR THAT US SUPPORTS OAU MEDIATION EFFORT TO END FIGHTING BETWEEN ETHIOPIA AND SOMALIA AND TO FIND ENDURING SOLUTION TO DISPUTE.  
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-- MAKE CLEAR THAT US CONTINUES TO SUPPORT OAU PRINCIPLE OF TERRITORIAL INTEGRITY IN ETHIOPIA AND THROUGHOUT CONTINENT.

-- AS APPROPRIATE, ENCOURAGE EPMG TO MOVE TOWARD PEACEFUL SOLUTION OF ERITREAN AND OGADEN ISSUES, AND TOWARD RAPPROCHEMENT WITH SUDAN.

-- REITERATE, AS NECESSARY, AMERICAN INTEREST IN THE CONTINUING INDEPENDENCE AND SOVEREIGNTY OF THE REPUBLIC OF DJIBOUTI.

## III. PROMOTE US STRATEGIC INTERESTS IN THE HORN AND ATTEMPT TO MOVE ETHIOPIA TO TRULY NON-ALIGNED POSITION.

-- ENCOURAGE EPMG TO ACCORD EQUALITY OF TREATMENT TO US AND USSR WITH RESPECT TO USE OF ETHIOPIAN PORTS AND AIRFIELDS.

-- ENCOURAGE DOUBTS OF ETHIOPIANS CONCERNING THE WISDOM OF THEIR RECENT EMBRACE OF USSR.

-- SEEK TO INFLUENCE THE INTERNATIONAL POSTURE OF THE  
EPMG IN A MANNER FAVORABLE TO OR AT LEAST COMPATIBLE WITH US  
INTERESTS ON INTERNATIONAL ISSUES OF KEY IMPORTANCE TO US.

IV. ENCOURAGE GREATER ETHIOPIAN AWARENESS OF AND, IF  
POSSIBLE, ADHERENCE TO GENERALLY ACCEPTED INTERNATIONAL  
STANDARDS OF HUMAN RIGHTS.

-- REMIND EPMG OF OUR STATUTORY REQUIREMENTS REGARDING  
HUMAN RIGHTS AND RECALL TO EPMG GENERALLY ACCEPTED INTER-  
NATIONAL HUMAN RIGHTS NORMS.

-- TAKE APPROPRIATE OPPORTUNITIES TO EMPHASIZE TO  
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EPMG THAT OUR AID PARTICIPATION IN SUPPORT OF WORTHY  
ECONOMIC AND SOCIAL PROGRAMS REPRESENTS USG RECOGNITION  
THAT GOALS OF ETHIOPIAN REVOLUTION ENCOMPASS BROADENED  
SOCIO/ECONOMIC HUMAN RIGHTS FOR THE POORER ELEMENTS OF  
ETHIOPIAN SOCIETY. VANCE

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## Message Attributes

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**Review Markings:**  
Margaret P. Grafeld  
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